

Kenneth Suan Gustilo | Public Relations Manager Report

Key Achievements & Metrics Result from (July 7, 2024 - February 15,2025)

1. Social Media Growth & Engagement

- Facebook: Established and nurtured over 200 social community partners, significantly enhancing brand visibility and engagement.
- LinkedIn: Achieved a milestone of 1,000+ followers, strengthening professional networking and thought leadership.

2. Content & Digital Asset Development

 Designed and built Canva assets to maintain brand consistency and improve content engagement.

3. Strategic Marketing & Communications

- Another addition to the team: PR District 112 Digital Marketer and Social Media Manager, to help the clubs and boost campaigns.
- Expanded the organization's digital presence as District 112 Digital Marketer and Social Media Manager, executing targeted campaigns for increased audience reach and interaction.

4. Performance Metrics (Recent Data)

o Views: 513.9K

o **Reach:** 200.7K (↑ **792.2%**)

o Content Interactions: 10.7K (↑ 227.6%)

○ Link Clicks: 1.2K (↑ 1.2K%)

5. New Initiative: District 112 Central Data Management

- We are now developing the District 112 Central Data Management system to enhance club operations.
- This system aims to help clubs receive visitor data, track potential members, and optimize marketing campaigns for improved outreach and growth.
- By centralizing data, we will provide clubs with actionable insights to increase engagement and membership conversion rates.

Future Focus Areas

- Strengthen engagement strategies to convert reach into more meaningful interactions.
- Continue optimizing content strategies across social media platforms.
- Enhance digital branding efforts through expanded Canva asset creation.
- Fully integrate and deploy **District 112 Central Data Management** to support clubs in visitor tracking, membership growth, and data-driven marketing.