TOASTMASTERS INTERNATIONAL - DISTRICT 112
STATEMENT OF PROFIT & LOSS
APRIL - JUNE 2022

1	2	3	4	5	6	7	8	9	10
ACTUAL				**BUDGET**	**VARIANCE**		**ACTUAL**	**BUDGET**	**Variance**
Apr-22	**May-22**	**Jun-22**	**Apr-22 to Jun-22**	**Apr-22 to Jun-22**	**Apr-22 to Jun-22**		Year to-date 12 Months	Year to-date 12 Months	Year to-date 12 Months
					Favourable/ (Adverse)				Favourable/ (Adverse)
						District Revenue			
3,590.43	1,277.40	2,353.53	**7,221.36**	**14,144.00**	(6,922.64)	Membership Revenue	75,237.58	83,330.00	(8,092.42)
0.00	3,944.55	0.00	**3,944.55**	**31,125.50**	(27,180.95)	Conference Revenue	3,853.89	31,125.50	(27,271.61)
0.00	0.00	586.50	**586.50**	**0.00**	586.50	Other Revenue	1,384.19	0.00	1,384.19
3,590.43	**5,221.95**	**2,940.03**	**11,752.41**	**45,269.50**	(33,517.09)	Total District Revenue	80,475.66	114,455.50	(33,979.84)
						District Expenses			
0.00	4,025.22	0.00	**4,025.22**	**30,837.00**	26,811.78	Conference Expenses	4,271.31	30,837.00	26,565.69
0.00	1,792.35	3,476.83	**5,269.18**	**2,194.00**	(3,075.18)	Recognition	9,427.93	12,194.00	2,766.07
0.00	0.00	6,277.40	**6,277.40**	**3,803.00**	(2,474.40)	Club Growth	6,046.82	14,036.00	7,989.18
0.00	0.00	2,797.90	**2,797.90**	**750.00**	(2,047.90)	Marketing Outside of Toastmasters Expenses	6,615.08	8,400.00	1,784.92
0.00	0.00	0.00	**0.00**	**0.00**		Marketing Expense	20.64	0.00	(20.64)
0.00	0.00	0.00	**0.00**	**0.00**		Communications & PR Expenses	66.98	0.00	(66.98)
100.96	0.00	0.00	**100.96**	**1,584.00**	1,483.04	Public Relations Expense	6,364.07	9,127.00	2,762.93
0.00	0.00	0.00	**0.00**	**213.00**	213.00	Education & Training Expense	(185.52)	12,447.00	12,632.52
0.00	208.62	0.00	**208.62**	**3,240.00**	3,031.38	Speech Contest Expenses	1,497.51	4,100.00	2,602.49
29.54	1,262.31	1,959.10	**3,250.95**	**1,673.00**	(1,577.95)	Administration Expenses	5,621.31	8,341.00	2,719.69
0.00	0.00	2,307.52	**2,307.52**	**1,735.00**	(572.52)	Food and Meals Expense	3,421.44	6,620.00	3,198.56
313.95	603.88	1,870.20	**2,788.03**	**6,996.00**	4,207.97	Travel Expense	5,897.95	12,631.00	6,733.05
0.00	0.00	0.00	**0.00**	**2,950.00**	2,950.00	Lodging Expense	2,589.00	7,970.00	5,381.00
54.72	727.56	(1,119.78)	**(337.50)**	**0.00**	337.50	Other Expenses	913.64	0.00	(913.64)
373.57	370.59	389.54	**1,133.70**	**1,044.00**	(89.70)	Allocation Expenses	4,308.53	4,176.00	(132.53)
872.74	**8,990.53**	**17,958.71**	**27,821.98**	**57,019.00**	29,197.02	Total District Expenses	56,876.69	130,879.00	74,002.31
2,717.69	**(3,768.58)**	**(15,018.68)**	**(16,069.57)**	**(11,749.50)**	**(4,320.07)**	**Total Net Income**	**23,598.97**	**(16,423.50)**	**40,022.47**

Comments - Three Months April/May/June 2022

1. Membership income was low because of low renewals in the second subscription term.- - Effect of Covid Lockdowns.
2. Expenditure is low because Contests and Conference(s) were held online due to Covid lockdown measures.