District 112
Profit & Loss (Actual vs. Budget Summary) (in NZD)

Month Ending 03/31/2022				07/01/2021 Through 03/31/2022		
Actual	Budget	Variance		Actual	Budget	Variance
			District Revenue			
25,517.30	24,286.00	1,231.30	Membership Revenue	68,016.22	69,186.00	(1,169.78)
0.00	0.00	0.00	Conference Revenue	(90.66)	0.00	(90.66)
0.00	0.00	0.00	Other Revenue	797.69	0.00	797.69
25,517.30	24,286.00	1,231.30	Total District Revenue	68,723.25	69,186.00	(462.75)
			District Expenses			
210.55	0.00	210.55	Conference Expenses	246.09	0.00	246.09
609.35	6,200.00	(5,590.65)	Recognition	4,158.75	10,000.00	(5,841.25)
103.37	3,215.00	(3,111.63)	Club Growth	(230.58)	10,233.00	(10,463.58)
860.68	850.00	10.68	Marketing Outside of Toastmasters Expenses	3,817.18	7,650.00	(3,832.82)
0.00	0.00	0.00	Marketing Expense	20.64	0.00	20.64
0.00	0.00	0.00	Communications & PR Expenses	66.98	0.00	66.98
4,500.00	1,515.00	2,985.00	Public Relations Expense	6,263.11	7,543.00	(1,279.89)
0.00	1,671.00	(1,671.00)	Education & Training Expense	(185.52)	12,234.00	(12,419.52)
0.00	0.00	0.00	Speech Contest Expenses	790.27	860.00	(69.73)
464.62	1,140.00	(675.38)	Administration Expenses	2,340.82	6,668.00	(4,327.18)
0.00	1,660.00	(1,660.00)	Food and Meals Expense	1,113.92	4,885.00	(3,771.08)
202.16	782.00	(579.84)	Travel Expense	3,109.92	5,635.00	(2,525.08)
0.00	1,660.00	(1,660.00)	Lodging Expense	2,589.00	5,020.00	(2,431.00)
798.18	0.00	798.18	Other Expenses	1,251.14	0.00	1,251.14
348.21	348.00	0.21	Allocation Expenses	3,174.83	3,132.00	42.83
8,097.12	19,041.00	(10,943.88)	Total District Expenses	28,526.55	73,860.00	(45,333.45)
17,420.18	**5,245.00**	**12,175.18**	**Total Net Income**	**40,196.70**	**(4,674.00)**	**44,870.70**

You will note that overall, we are under budget in Revenue as well as expenses. In expenses we are under budget in all except one i.e. “Other Expenses”. This expense is GST which will get washed out when we file the GST return for six month ending June 22.

Being under budget has happened due to the effect of Covid on our activities. Most of the in-person events were cancelled to name a few – speech contest, Officers training etc.