District 112
Profit & Loss (Actual vs. Budget Summary) (in NZD)

Month Ending 05/31/2021				07/01/2020 Through 05/31/2021		
Actual	Budget	Variance		Actual	Budget	Variance
			District Revenue			
2,860.74	2,878.00	(17.26)	Membership Revenue	80,928.63	86,092.00	(5,163.37)
0.00	0.00	0.00	Conference Revenue	579.61	0.00	579.61
0.00	0.00	0.00	Other Revenue	1,297.30	0.00	1,297.30
0.00	0.00	0.00	ET TLI Revenue	0.00	480.00	(480.00)
2,860.74	2,878.00	(17.26)	Total District Revenue	82,805.54	86,572.00	(3,766.46)
			District Expenses			
(3,393.00)	310.00	(3,703.00)	Recognition	(6,438.25)	6,529.70	(12,967.95)
2,109.43	1,463.00	646.43	Club Growth	1,500.74	15,490.00	(13,989.26)
0.00	1,029.00	(1,029.00)	Marketing Outside of Toastmasters Expenses	794.35	13,864.00	(13,069.65)
0.00	0.00	0.00	Marketing Expense	(3,089.23)	0.00	(3,089.23)
0.00	0.00	0.00	Communications & PR Expenses	(52.50)	0.00	(52.50)
133.99	467.00	(333.01)	Public Relations Expense	2,145.82	6,382.00	(4,236.18)
(245.35)	3,578.25	(3,823.60)	Education & Training Expense	(1,456.85)	12,942.98	(14,399.83)
90.92	1,200.00	(1,109.08)	Speech Contest Expenses	96.58	1,725.87	(1,629.29)
586.25	807.00	(220.75)	Administration Expenses	6,350.22	7,998.17	(1,647.95)
534.24	481.00	53.24	Food and Meals Expense	2,022.48	4,363.00	(2,340.52)
1,016.33	650.00	366.33	Travel Expense	6,372.31	12,188.53	(5,816.22)
934.78	670.00	264.78	Lodging Expense	1,066.08	6,491.00	(5,424.92)
785.91	0.00	785.91	Other Expenses	1,424.86	0.00	1,424.86
2,553.50	10,655.25	(8,101.75)	Total District Expenses	10,736.61	87,975.25	(77,238.64)
307.24	**(7,777.25)**	**8,084.49**	**Total Net Income**	**72,068.93**	**(1,403.25)**	**73,472.18**