



DISTRICT 112 NEW ZEALAND NORTH DIVISION REPORT

Division	L	Division Director Name	Aroha HEENE	Report date	28 Feb 2021
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Division Clubs

Area 1				Area 2			
Club Name	Club No.	No. Members [to date]	DCP Goals	Club Name	Club No.	No. Members [to date]	DCP Goals
Northwest Club	267	18	5	One Hour Club	8649	18	6
Henderson-Waitakere Toastmasters	7761	18	3	Glenfield Club	8930	19	4
Eco City Waitakere Club	9364	10	2	Birkenhead Toastmaster Club	9537	11	3
West Harbour Toastmasters	5950177	20	6	Weekend Toastmasters Club	2677176	7	2
				Auckland Advanced TM Club	3075495	20	4
Area 3				Area 4			
Club Name	Club No.	No. Members [to date]	DCP Goals	Club Name	Club No.	No. Members [to date]	DCP Goals
North Shore Club	2256	25	1	Takapuna Midday Toastmasters Club	622009	10	5
Milford Club	4298	12	4	Takapuna Toasters Club	1644891	7	0
Belmont Club	8787	8	1	Speak Ezy	2626321	3	0
Devonport Esplanade Toastmasters Club	1477740	11	2	Research on Toast	790393	15	4
Taka-Talkers	1196100	7	0	Ingram Micro Toastmasters	4399368	2	0
TWG Toastmasters	7860039	36	1				



Support

Club Coaches - what clubs have a coach appointed and what clubs still need a coach appointed?

what clubs have a coach appointed			
The table below clubs as currently as recorded			
Club Number	Club Name	Name	Status
8649	One Hour Club	Irene Hunter, DTM	AWARDED
9364	Eco City Waitakere Club	Shagen Ganason, DTM	PENDING
9537	Birkenhead Toastmaster Club	Elochukwu Henry Anajemba, DTM	PENDING
622009	Takapuna Midday Toastmasters Club	Glenda Alice George, PM1	PENDING
622009	Takapuna Midday Toastmasters Club	Elizabeth Susanna Viljoen, MS1	PENDING
2626321	Speak Ezy	Meegan Elizabeth Herewini, EC3	PENDING

what clubs still need a coach appointed		
If based on Active Members Numbers		
Club Number	Club Name	No. Members [to date] Report
2677176	Weekend Toastmasters Club	7
4298	Milford Club	12
8787	Belmont Club	8
1196100	Taka-Talkers	7
1477740	Devonport Esplanade Toastmasters Club	11
1644891	Takapuna Toasters Club	8
4399368	Ingram Micro Toastmasters	2

Club Coach referred -					
Member #	Member Name	Home Club #	Home Club	Form 1152	Appointed for
None to report as at Feb 2021					

Club Support – what clubs would benefit from additional support and what support is required?

Eco City Waitakere Club – Charter Date: 11 Sep 2002 – morning start 7.15am-8.30am

PENDING STATUS REPORT AS ABOVE = Shagen Ganason, DTM

sponsored community + **open** membership (initiated as support to Waitakere City Council)

GAP:

building and maintaining membership –

although supported by its long standing member and DTM this club could really do with a coach that can re-invigorate the members through fresh ideas and support, getting existing members on board may be challenging but with the right person/s willing to take it on they could show their talents and share the load marketing and branding promotional budget, ideas, general wrap round service to help this club get back its vibrancy

ASSET:

<https://ecocity.toastmastersclubs.org/>

<https://www.toastmasters.org/Find-a-Club/00009364-eco-city-waitakere-club>

<https://www.facebook.com/EcoCityToastmasters/>

<https://www.linkedin.com/ecocity-toastmasters-841147170/>

<https://www.youtube.com/channel/UC4JSLRkcgjsjidDrhHw77leg>

<https://www.meetup.com/EcoCity-Waitakere-Toastmasters-Club/>

<https://ecocity.toastmastersclubs.org/calendar.html>

hybrid meetings,



PER THE CLUB COACH

Assess the environment, recommend solutions. Develop goals that members can use in everyday life. Outline a plan that can be implemented, design a follow-up format for club officers and members to keep to, Instil enthusiasm, loyalty, and a sense of achievement for the club's future as well as the member

Birkenhead Toastmaster Club – Charter Date: 1 Jun 1993– evening start 7.00pm-9.00pm + **open** membership
PENDING STATUS REPORT AS ABOVE =Elochukwu Henry Anajemba, DTM

GAP:

building and maintaining membership –
some experienced members willing to take on and accept new ideas to help support club membership growth and retention an updated marketing and branding promotional approach could be the ticket given the club has a great asset base below – could a targeted push refresh these existing https// - setting a budget, ideas, general wrap round service to help this club get back its vibrancy

ASSET:

[https:// 9537.toastmastersclubs.org](https://9537.toastmastersclubs.org)
<https://www.toastmasters.org/Find-a-Club/00009537-birkenhead-toastmaster-club>
<https://www.facebook.com/birkenheadtoastmastersclub/>
<https://www.linkedin.com/company/birkenhead-toastmasters/>
<https://www.youtube.com/user/BirkenheadToast/videos>
<https://www.meetup.com/Birkenhead-Toastmasters-Meeting/>
<https://www.neighbourly.co.nz/organisation/birkenhead-toastmasters>
<https://www.cab.org.nz/service-provider/KB00002542>
<https://www.flickr.com/photos/birkenheadtoastmasters/>
<https://allevents.in/north%20shore/august-2020-birkenhead-toastmaster-meetups/200020001225015>
birkenhead@d112tm.org.nz

PER THE CLUB COACH

Assess the environment, recommend solutions. Develop goals that members can use in everyday life. Outline a plan that can be implemented, design a follow-up format for club officers and members to keep to, Instil enthusiasm, loyalty, and a sense of achievement for the club's future as well as the member

Weekend Toastmasters Club – Charter Date 23 Aug 2012 – afternoon start 2.00 – 4.00 - **Open** membership

NONE YET APPOINTED OR REQUESTED FEB 2021

GAP

building and maintaining membership –
a great bunch of existing, experienced members, as the membership is considered low, this club could really do with a coach that can re-invigorate some marketing strategies that include some different community awareness what is the value of being a weekend toastmaster on a Saturday afternoon
marketing and branding promotional budget, ideas, general wrap round service to help this club get back its vibrancy

ASSET

<https://2677176.toastmastersclubs.org/>
<https://www.toastmasters.org/Find-a-Club/02677176-weekend-toastmasters-club>
<https://www.facebook.com/weekendtoastmastersclub.org>
https://www.youtube.com/channel/UChYnq8yNOYs6_xuCkUUT8Cg
<https://2677176.toastmastersclubs.org/calendar.html>

hybrid meeting

PER THE CLUB COACH - MENTOR

Assess the environment, recommend solutions. Align & develop goals that fit with real people who show encouragement by coming along to a meeting – and join

- Leadership Roles – what part do they play can they be recognised for their personal/professional



development?

- Speaker Opportunity - what part do they play can they be recognised for their personal/professional development?

How can a follow-up format help club officers and members - and to, instil enthusiasm, loyalty, and a sense of achievement for the club's future as well as the member

Milford Toastmasters Club – Charter Date 1 Jan 1987 – evening start 7.30 **Open** membership

NONE YET REQUESTED FEB 2021 - just on the membership cusp at 12 members

GAP

building and maintaining membership – well established existing, experienced members, as the membership is considered low, this club could do with a coach that can understand that sometimes a club just needs a good visit with some new ideas – the club is well appointed with excellent website that is updated on a regular basis it is welcoming “Our club is made up of people of all ages, races and backgrounds from all over the North Shore. We meet on alternate Tuesday evenings at 7.30pm. Every member has the opportunity to practise and gain confidence in public speaking and we pride ourselves on our supportive, friendly atmosphere.”

ASSET

- [https:// milford.toastmastersclubs.org](https://milford.toastmastersclubs.org)
 - <https://www.toastmasters.org/Find-a-Club/Find-a-Club/00004298-milford-club>
 - <https://www.facebook.com/groups/237618233043688/>
 - <https://twitter.com/MilfordToasties>
 - https://www.youtube.com/channel/UChYnq8yNOYs6_xuCkUUT8Cg
 - [https:// milford.toastmastersclubs.org/calendar.html](https://milford.toastmastersclubs.org/calendar.html)
 - <https://www.cab.org.nz/service-provider/KB00002545>
 - <https://www.meetup.com/Milford-Toastmasters-Club/>
 - <http://www.easy-speak.org/clubdata.php?c=1874>
- hybrid meeting - Online Attendance is allowed

PER THE CLUB COACH - MENTOR

With a view to checking in assess along with existing long standing members

- Leadership Roles – what part do they play can they be recognised for their personal/professional development?
- Speaker Opportunity - what part do they play can they be recognised for their personal/professional development?

How can a follow-up format help club officers and members - and to, continue with that great enthusiasm, loyalty, and a sense of achievement for the club's future as well as the member

Belmont Club – Charter Date: 01 Jun 1992 - evening start 7.30-9.00 **Open** membership

NONE YET APPOINTED OR REQUESTED FEB 2021

GAP:

building membership , recognising the value – some good members, could do with re-invigoration through and re-fresh ideas, marketing and branding promotional budget, to feel they are gaining something? Through their efforts

ASSET

- <https://belmonttm.toastmastersclubs.org/>
- [https://www.facebook.com/belmonttoastmasters.newzealand/\(could renew\)](https://www.facebook.com/belmonttoastmasters.newzealand/(could renew))
- <https://www.facebook.com/events/district-112-toastmasters-in-new-zealand/belmont-toastmasters-online->
- <https://www.toastmasters.org/Find-a-Club/00008787-belmont-club>
- <https://www.meetup.com/Belmont-Toastmasters/>
- <https://www.cab.org.nz/service-provider/KB00002541>
- <https://easy-speak.org/portal.php?c=7939>
- <https://www.neighbourly.co.nz/organisation/belmont-toastmasters>



PER THE CLUB COACH - MENTOR

Assess the environment, recommend solutions. Align & develop goals that fit with real people who show encouragement by coming along to a meeting – and join

- Leadership Roles – what part do they play can they be recognised for their personal/professional development?
- Speaker Opportunity - what part do they play can they be recognised for their personal/professional development?

How can a follow-up format help club officers and members - and to, Instil enthusiasm, loyalty, and a sense of achievement for the club's future as well as the member

Taka-Talkers – Charter Date: 30 Jun 2008 - morning start 7.15-8.30 **Open** membership

REQUESTING CLUB COACH FEB 2021 – MET WITH CLUB 10TH FEB 2021 TO ENGAGE OPEN DISCUSSION ALONGSIDE AREA DIRECTOR David Huang – actively seeking from TM membership help –viewing potential and requirements to integrate online meeting solutions

GAP:

building membership , recognising the value – some good members here, could do with re-invigoration through fresh ideas and support, marketing and branding promotional budget, to feel they are gaining something? Through their efforts

ASSET

<https://www.toastmasters.org/Find-a-Club/01196100-takataalkers>

<https://www.facebook.com/pages/category/Local-Business/Taka-Talkers-Auckland-267812480266925/>

<http://www.easy-speak.org/clubdata.php?c=5442> (no longer using)

PER THE CLUB COACH - MENTOR

Assess the environment, recommend solutions. Align & develop goals that fit with real people who show encouragement by coming along to a meeting – and join

- Leadership Roles – what part do they play can they be recognised for their personal/professional development?
- Speaker Opportunity - what part do they play can they be recognised for their personal/professional development?

How can a follow-up format help club officers and members - and to, Instil enthusiasm, loyalty, and a sense of achievement for the club's future as well as the member

Devonport Esplanade Toastmasters Club – Charter Date 27 Sep 2011 – evening start 7.30 **Open** membership

NONE YET REQUESTED FEB 2021

GAP

building and maintaining membership –

well established club with experienced members, as the membership is considered low, this club could do with a coach that can help reinvigorate with some new ideas – the club is well appointed with excellent community posts that is apparent when google searching “Toastmasters is the perfect environment to learn public speaking and develop confidence as a speaker. It will contribute significantly to your professional and personal life. We have a fast growing and fun club here in Devonport with around 20 members of all ages. ”

ASSET

<https://devonport.toastmastersclubs.org/>

<https://www.toastmasters.org/Find-a-Club/01477740-01477740>

<https://easy-speak.org/portal.php?c=3435>

<https://www.meetup.com/Devonport-Toastmasters/>

<http://readymap.co.nz/3908/114244>

<https://www.neighbourly.co.nz/organisation/devonport-toast-masters>

<http://devonportdirectory.co.nz/event/devonport-esplanade-toastmasters-open-night>

Online Attendance is allowed

PER THE CLUB COACH - MENTOR



Assess the environment, recommend solutions. Align & develop goals that fit within this corporate environment – why did they start a corporate club ‘refresh’

- Leadership Roles – what part do they play and can they be recognised by the organisation/ corporate?
- Speaker Opportunity - what part do they play can they be recognised by the organisation/ corporate?

How can a follow-up format help club officers and members - and to, Instil enthusiasm, loyalty, and a sense of achievement for the club’s future as well as the member

Takapuna Midday Toastmasters Club Charter Date: 14 May 2004 afternoon start 12.15pm – 1.15pm

Open membership + **Online** allowed

PENDING STATUS REPORT AS ABOVE = Glenda Alice George, PM1 and Elizabeth Susanna Viljoen, MS1

GAP:

building membership , recognising the value – ‘what are you doing for lunch Monday’ some good members here, could do with re-invigoration through fresh ideas and support, marketing and branding promotional budget, to feel they are gaining something? Through their efforts

ASSET

<https://www.toastmasters.org/Find-a-Club/00622009-takapuna-midday-toastmasters-club>

<https://takapunamidday.toastmastersclubs.org/>

<https://www.facebook.com/TakapunaMiddayToastmasters/>

<http://easy-speak.org/clubdata.php?c=3932>

<https://www.instagram.com/takapunamiddaytm/>

<https://takapunamidday.toastmastersclubs.org/calendar.html>

PER THE CLUB COACH - MENTOR

Assess the environment, recommend solutions. Align & develop goals that fit with real people who show encouragement by coming along to a meeting – and join

- Leadership Roles – what part do they play can they be recognised for their personal/professional development?
- Speaker Opportunity - what part do they play can they be recognised for their personal/professional development?

How can a follow-up format help club officers and members - and to, Instil enthusiasm, loyalty, and a sense of achievement for the club’s future as well as the member

Takapuna Toasters Club – Charter Date: 29 Apr 2011 – mid-morning start 11.30-12.30 IRD **Corporate** Club with membership restrictions

NOT YET ABLE TO CONTACT FOR VISIT FEB 2021

GAP:

building and maintaining corporate membership – how can the “corporate” see the value of toastmasters memberships

Tight timeframe turnaround – what can be realised and achieved in an hour?? If 20 members

How does the TM agenda protocol fit –

e.g. of 26 meetings pa and 4 speeches per meeting = possible 5 speeches per year for the member.

Also equating to L1 3 speeches L2 3 speeches / still short a speech for 2 levels

ASSET:

<https://www.toastmasters.org/Find-a-Club/01644891-takapuna-toasters-club> -

could access use of <https://www.facebook.com/NSToastmasters/> ??

PER THE CLUB COACH - MENTOR

Assess the environment, recommend solutions. Align & develop goals that fit within this corporate environment – why did they start a corporate club ‘refresh’



- Leadership Roles – what part do they play and can they be recognised by the organisation/ corporate?
 - Speaker Opportunity - what part do they play can they be recognised by the organisation/ corporate?
- How can a follow-up format help club officers and members - and to, Instil enthusiasm, loyalty, and a sense of achievement for the club's future as well as the member

Speak Ezy – Charter Date: 1 Aug 2012– afternoon start 100-2.00 pm A **Corporate** with membership restrictions
PENDING STATUS REPORT AS ABOVE =Meegan Elizabeth Herewini, EC3

GAP:

building and maintaining corporate membership – how can the “corporate” see the value of toastmasters memberships

Tight timeframe turnaround – what can be realised and achieved in an hour?? If 20 members

How does the TM agenda protocol fit –

e.g. of 26 meetings pa and 4 speeches per meeting = possible 5 speeches per year for the member.

Also equating to L1 3 speeches L2 3 speeches / still short a speech for 2 levels

ASSET:

<https://www.toastmasters.org/Find-a-Club/02626321>

-speak-ezy, online meetings/MS Teams (per corporate)

could access use of <https://www.facebook.com/NSToastmasters/>

PER THE CLUB COACH - MENTOR

Assess the environment, recommend solutions. Align & develop goals that fit within this corporate environment – why did they start a corporate club ‘refresh’

- Leadership Roles – what part do they play can they be recognised?
- Speaker Opportunity - what part do they play can they be recognised?

How can a follow-up format help club officers and members - and to, Instil enthusiasm, loyalty, and a sense of achievement for the club's future as well as the member

Ingram Micro Toastmasters Club – Charter Date 8 Dec 2014 – morning start 8.30 **Restricted** membership
NOT YET ABLE TO ACCESS FOR VISIT FEB 2021 -

GAP

building and maintaining corporate membership – how can the “corporate” see the value of toastmasters memberships

Tight timeframe turnaround – what can be realised and achieved less than an hour?? If 20 members

How does the TM agenda protocol fit –

e.g. of 26 meetings pa and 4 speeches per meeting = possible 5 speeches per year for the member.

Also equating to L1 3 speeches L2 3 speeches / still short a speech for 2 levels

extracted from tm magazine issue Sep 2018

<https://www.toastmasters.org/magazine/magazine-issues/2018/sep2018/28-club-experience-common>

Common Challenges of Corporate Clubs

tackling problems and optimizing opportunities in a company setting.

Excerpt from Ingram Micro web site: Andrew Little, CC Vice President Education

I started Toastmasters because Ingram Micro's MD Gary Bigwood mentioned that it had helped him improve his public speaking skills, Gary has really impressive public speaking skills so that sold me on the Toastmasters concept. I got started with a speechcraft course that involved going through my first 10 speeches in quick succession. Toastmasters has helped me work on my public speaking, leadership and mentoring skills.

Toastmasters provides a framework for continuous improvement. No matter where your skills and abilities are at, you can improve in an environment that is both fun and friendly and this has kept me coming back.

“We offer a friendly corporate environment for Ingram Micro employees to improve their public speaking skills. Toastmasters has a proven system that guarantees continuous improvement and personal development.”

ASSET

<https://ingrammicronz.toastmastersclubs.org/meetourmembers.html>



<https://www.youtube.com/channel/UCbG6N4sY5ycT2Q6hCYTuV6Q>
<https://ingrammicronz.toastmastersclubs.org/>
<https://www.toastmasters.org/Find-a-Club/04399368-ingram-micro-toastmasters>
<https://www.facebook.com/ingrammicrotoastmasters> (NOT CURRENTLY WORKING)
<https://easy-speak.org/clubdata.php?c=9624> (NOT CURRENTLY USING)

PER THE CLUB COACH - MENTOR

Here are some tips on promoting club awareness throughout the company:
 Take advantage of company communication channels by providing weekly club updates via company emails and message boards.
 Include club information in the new employee welcome packets.
 Hold membership drives with special meeting themes. Invite interesting speakers who can create “buzz.”
 Host meetings with themes that are relevant to employees’ jobs—for example, technology-themed meetings in an internet company or financial literacy topics in a bank or investment firm.
 Give the experts within reach incentive to share their experiences and shine! Give special mini-meetings or presentations to different departments within the company to increase exposure. Club awareness will spread organically if leadership is aware of the benefits to members.
 Invite a company executive to speak about the value of communication skills for the company.
 The link as inserted above could be a well worth while read !!!!!!!!!!!!!!!!

As included above –

- 1.Targeted Club Officer Training = Role Enrichment = Motivate the Leader = Transferable Skills = Inspiration = Higher Level Personal Achievement
- 2.Appointed Pathway mentor – targeting members to uptake – remedies for non-computer literate encouragement - included in this report
3. Marketing / Branding memberships?? targeted help to promote club x club?

New Clubs – Prospects, leads, clubs in formation

What is the progress and what support is needed?

WELCOME to the newly chartered Club TWG Toastmasters “the Warehouse Group”
 Charter date 26.02.2021
 What a great start for this club with a membership of 36 and have achieved 1 club goal
 April renewals are already registered and await a club visit from their Area Director
Meeting Times: Tues Morning 7:30am & Weds Afternoon 4:30pm
Phone: +640224100579
Location: The Warehouse Group Store Support Office
 26 The Warehouse Way Northcote, 0627 New Zealand
Membership Restriction: This club may have professional and/or educational prerequisites for membership.
 Please contact the club for further information.
 Central Park Business Association regarding possible club or promotions of speech crafts workshops - no current development –meeting 17 February (POSTPONED till next months meeting) awaiting on the date
 Consideration to set up fully online club – however, some issues at hand:
 being a requirement to fulfil the members enjoyment, confidence , gains and longevity,
 It will simply not be enough to state that you need minimal equipment like a technological phone
 •The platform and its performance
 •Target market, Strategic planning
 •Hearing, Seeing, Speaking, Trust, Engagement *“wow, it’s just like being there”*

Division Events

What events have been held and what feedback have you received?

For example – COT, Area or Division council meetings, Area or Division contests, workshops etc

Area Directors met up for a second evening meal at Siamese Doll at Hobsonville Point
Superb get to gether

Area Council Meetings

Agenda: in brief

Main discussions around the report reconciliation re: Stephen Budai – very interesting but feels we are unfortunately on the same page

Feedback challenges are especially around the afternoon meeting clubs – we are at a loss how to approach this
Division L conference – allocating the roles – what needs preparing and who can we rely on – when many of our ‘usuals’ are often booked up

Speech craft – area effort – discussed a team to pilot this initiative – also as a new membership strategy
This has not progressed past the discussion stage –

Clubs at L1 happy to run with Zoom contests at club level

Will book with DISTRICT the appropriate zoom to allow -

Contest Dates set: as at calendar - d112tm updated “Division L Conference and Speech Evaluation & International Speech Contests

What events are being planned?

With social distancing changes and updates these will be on the back burner

AD keen on social club to club open event.

Speaker invitations – “wealth of experience” “extend yourself” – you have what others want

Understanding Pathways –

Shoulder Tap – it could be you

Club Contest Dates: Table Topics & Humorous

Calendar d112 updated

Pathways area team - Pathways online buddy – byproxy?



Club Performance Report

Division L	Membership		Goals	Education						Mem.	Trn.		Rn. Lst.		
	Base	To Date	Met	1	2	3	4	5	6	7	8	9a	9b	10a	10b
	Area 01														
0000267 Northwest Club	20	18	5	2	2	0	1	1	0	4	0	5	6	1	1
00007761 Henderson-Waitakere Toastmasters	22	18	3	2	2	0	0	0	0	3	0	7	6	1	1
00009364 Eco City Waitakere Club	9	10	2	1	0	0	0	0	0	3	0	5	5	1	1
05950177 West Harbour Toastmasters	20	17	6	5	2	1	3	1	0	3	0	6	4	1	1
Area 02															
00008649 One Hour Club	17	18	6	6	2	1	0	1	0	4	1	4	5	2	1
00008930 Glenfield Club	17	19	4	3	2	0	1	0	0	4	0	5	4	1	1
00009537 Birkenhead Toastmaster Club	13	11	3	1	2	1	1	0	0	4	3	4	2	2	1
02677176 Weekend Toastmasters Club	9	7	2	3	1	0	1	1	0	1	0	5	6	0	1
03075495 Auckland Advanced TM Club	22	20	4	0	0	0	0	1	0	4	1	7	7	1	1
Area 03															
00002256 North Shore Club	26	25	1	0	0	0	0	0	0	3	0	4	1	1	1
00004298 Milford Club	13	12	4	1	0	0	0	1	0	4	1	5	5	1	1
00008787 Belmont Club	8	8	1	0	0	0	0	0	0	0	0	4	1	1	1
01196100 Taka-Talkers	9	7	0	0	0	0	0	0	0	0	0	5	2	0	1
01477740 Devonport Esplanade Toastmasters Club	12	11	2	2	1	0	2	0	0	2	0	4	2	1	1
07860039 TWG Toastmasters	36	36	1	0	0	0	0	0	0	0	0	0	0	2	1
Area 04															
00622009 Takapuna Midday Toastmasters Club	10	10	5	1	0	0	0	1	1	4	1	5	4	1	1
00790393 Research on Toast	14	15	4	1	2	0	1	1	2	2	0	4	1	2	1
01644891 Takapuna Toasters Club	8	7	0	0	0	0	0	0	0	0	0	3	0	0	1
02626321 Speak Ezy	10	3	0	0	0	0	0	0	0	0	0	0	0	0	1
04399368 Ingram Micro Toastmasters	20	2	0	0	0	0	0	0	0	2	0	5	0	0	1

Club Education Awards 2019-2020

Club Name	Club No.	LEGACY	L1 (4)	L2 (2)	L2+ (2)	L3 (2)	L4/ L5 (1)	DTM <<<	LDREXC	L4/ L5 (1)
Northwest	267	15	7	2				7	5	
Henderson- Waitakere	7761	3	4			2	1	1	1	
Eco City Waitakere	9364	5	1						1	
West Harbour	5950177		11	2	4		1			2
One Hour	8649	3	7	3		3	3	1	1	3
Glenfield	8930	2	7	4				1	1	
Birkenhead	9537		2			1				
Weekend	2677176	3	1	1		1	1	2		2
Auckland Advanced	3075495	9				2	1	1	1	2
North Shore	2256	1	4	2						
Milford	4298	2	4							
Belmont	8787		3	1		1				
Devonport Esplanade	1477740	4								
Taka-Talkers	1196100									
Takapuna Midday	622009	1	5	4		1	1			
Takapuna Toasters	1644891									
Speak Ezy	2626321	2	1							
Research on Toast	790393	1	4	2		3				
Ingram Micro	4399368		1							

Area L Discussion

What would it take to support members not willing to go online or engage in the pathways programme – “I can’t – I won’t”

. club appointed: . online buddy . upload by proxy . take an inventory of who is on board . action plan at club level

Challenges

What challenges is the Division facing and what potential solutions/assistance is needed?

Issues	Solutions
Grow/ Build/ Retain members/hip	Leadership visit – hosted event – clubs in close proximity of each other or by division - to “see, hear, ask” touch points – build rapport – boost morale
Corporate club challenges	Re-ignite / Resuscitate / update to community club rather than waste the registered opportunity – what does it take to align with the organisation/corporate existing kpi’s or goals >>??
Division Assets	Develop the list to include quality lighting, lectern, gavel – to present TM in the best light possible – professional and supportive Area Director pins – acknowledgement ribbon or award for time served